



Pickaway County Agricultural Society

Monthly Meeting Minutes

August 12, 2019

7:00pm

Abbreviations:

*FFA/Future Farmers of America...GAP/Gun-A-Palooza...HH/Heritage Hall...HHB/Heritage Hall Ball...JFB/Junior Fair Board...
L&S Committee/Livestock & Sale Committee...ODA/Ohio Department of Agriculture...PAEC/Pickaway Agriculture & Event Center...
PCAS/Pickaway County Agricultural Society...PCVB/Pickaway County Visitors Bureau...SFB/Senior Fair Board*

- I. Call to order - by President, Von Cremeans at 7:00pm
- II. Pledge of Allegiance
- III. Roll Call - Directors not present: Caleb Eversole, Brad Lutz (courtesy of notice given), Frank Reisinger. Late arrivals: Tracey Rittinger (7:07), Brad Shannon (7:02)
- IV. Special Guests
 - Ambrosia Havan – been to 45 fairs, wants to attract more people to our fair that are not jr. fair participants/get community involved, suggested add more photo opportunities (paint round straw bales, painted wood face cutouts, painted annual height chart), vegetable car derbies, eating contests
- V. Secretary Report - Darin Myers moved to approve 7/8/19 meeting minutes. Chris Pence seconded. Motion Carried.
- VI. Treasurer Report
 - PCAS
 - Checking/Pickaway County Banking Center \$63,209 (no longer writing checks out of there)
 - Checking/Kingston National Bank -\$1.34 (will transfer PCBC savings account balance to this account upon approval by board)
 - Savings/Pickaway County Banking Center \$81,547
 - Petty Cash \$100
 - Total funds in bank \$144,855
 - Income \$21,472
 - Wright's Ticketing \$6,582

- Insurance Recovery (rain) \$5,000
- Expenses \$88,238
 - Electric \$20,579
 - Trash \$15,786
- Brad Shannon moved to approve PCAS Treasurer's Report. Chris Pence seconded. Motion carried.

GAP

- GAP Checking/Pickaway County Banking Center \$217
- GAP Checking/The Savings Bank \$31,021
- Income \$74,690
 - Tickets sold \$71,550
 - Sponsorships \$2,250
- Expenses \$78,033
 - Prizes/guns \$65,250
- Chris Pence moved to approve GAP Treasurer's Report. Darin Myers seconded. Motion carried.

2019 Fair Income/Expenses

- Income \$412,261 (+\$100,000 over 2018)
 - \$4,620 golf cart permits (+\$1,600 over 2018)
 - \$882 ATM share (\$2.00 per transaction...new income stream)
 - \$3,055 camping parking (new income stream)
 - \$19,900 exhibitor tickets (+\$5,000 over 2018)
 - \$123,189 general admission (+\$68,000 over 2018)
 - 16,887 paid attendance (+6,000 over 2018)
 - \$25,650 sponsorships/donations (+\$5,000 over 2018)
- Expenses \$95,673 (+\$35,000 over 2018)
- Opportunities in increase revenue/reduce expenses for 2020:
 - Increase Weekly Pass Cost
 - Increase # of memberships sold (give more value)
 - More sponsorships
 - More concessionaire/vendor rentals
 - Corky Que broke their all time fair record for any fair on Sunday, 6/16 (free attendance day)
 - Rader's had the best fair ever that they'd ever been to

VII. Committee Reports

a) Jr. Fair Board

- Joy Sharp
 - Jr. Fair Board applications due September 1.
 - 4-H Banquet September 23. Sr. Fair Board and Livestock & Sale Committee will receive invitations in the mail.
 - Denise Flynn in OSU extension retiring. Doing an open house on Monday, August 19.

- b) Livestock & Sale Committee/Jeff Wippel
 - Fair checks were picked up Aug 2 & 3. Making phone calls to get the rest distributed.
 - Got feedback from committee on fair.
 - Asking SFB for approval 2021 eliminate Fat Dairy Steer Class/Project. Only had 2. Only 1 of the 2 made weight.
- c) Gun-A-Palooza/Von Cremeans
 - A staff schedule and logistics/info sheet for GAP event was distributed to all directors in attendance.
 - Set up every evening week of Aug 19. Von will be here every evening. Call him if you're available to help. All hands on deck. No maintenance staff all week. Friday evening is "set up" night with all prizes.
 - 30 VIP tables sold this year vs 11 last year. Corky Que doing food in VIP tent.
 - Anyone working that will be getting paid let Sean know asap so that he can have checks made up ahead for pick up/distribution that day.
 - Groups getting paid \$1,000 per 8 people
 - Westfall doing food this year. Becky Shaw coordinating. Has 25 people to help vs 6 last year. Have signage and limit per person per trip. Different foods located in different places. Increased all food significantly.
 - Increased all food by quite a bit: 100 lbs pork...250 packages of bratwursts...popcorn (2 popcorn machines), pretzels, and pub mix on all tables are new addition
 - Chris Pence working on getting a reefer truck.
 - Jay Jude will be announcer/emcee.
 - 4 white boards to write winning numbers & texting service
 - Sound system is supposed to be replaced by the end of this week.
 - 2 ATM machines this year instead of 1. Each has \$20k. Provided by guy doing casino. Will be here to refill them if needed
 - Side guns – doubled from 10 to 20.
 - All directors need to be arrive no later than 9am. All other workers need to arrive by 10:30.
 - Gates open at noon.

VIII. Old Business

- a) Gator John year round service/Randy Smith
 - 4 units \$9.38/ea. \$297/month for port-a-johns. Unit between barn 1 & 2 never gets used. Can be eliminated. Randy Smith moved to approve reducing to 3 units only. Brad seconded. Motion carried.
 - Clean bathrooms, 16 units, 5 sinks = \$2,000
 - Scott is getting price for hand dryers. Hopefully will have installed by 23rd.
- b) Westfall Dirt Drag/Von Cremeans
 - Dirt Drag is Sat, Sept 21. Westfall takes care of all coordination set up and tear down.

- c) September rented amphitheater for wedding & reception in HH. Charged for amphitheater only in trade for marketing pics of event.
- d) Horseman's tractor – Von Cremeans will sell on FB Marketplace
- e) Claim on our tractor. Needs to go to Evolution Ag. Still under full warranty.

IX. New business

- a) Destruction of ballots/Von Cremeans. Carlee Stewart moved to have 7/8/19 ballots destroyed. Scott Pritchard seconded. Motion carried.
- b) Steve Barthelmas moved to eliminate Dairy Fats Project starting with 2021 fair per recommendation by Livestock & Sale Committee. Randy Smith seconded. Motion carried.
- c) Increase credit limit/Von Cremeans – It is \$15,000 limit. Requesting to move it to \$20,000. Craig Weiler moved to approve request. Randy Smith seconded. Motion carried.
- d) Mike Wolford/Clearcreek EMI has always used portable bleachers for their tractor pull. They transport. Scott Pritchard moved to approve request. Steve Barthelmas seconded. Motion carried.
- e) Scrubber/Craig Weiler - We rented a scrubber for pavement/concrete after fair. Craig Weiler came across a squeegee for sale for \$6,500. We need one for outdoors. Craig Weiler moved to spend up to \$6,500. Chad Black seconded. Motion carried
- f) Grounds clean-up/maintenance – Darin Myers is committed to being on the property every Sunday to do miscellaneous work and encouraged all other directors to make a commitment to also work to maintain the grounds regularly. Much easier to keep up on tasks consistently than to have to do everything all at once before an event. There was storm damage to fence and drive-in gate shack.

X. Correspondence

- a) Received a thank you card from William Green for purchasing his swine project.

XI. Adjournment – Chris Pence moved to adjourn. Craig Weiler seconded.

NEXT MEETING: Monday, September 9, 2019 @ 7pm

**Gun-A-Palooza – Sat, August 24*

**Livestock & Sale Committee Meeting – Mon, September 16*

**Pumpkin Show – fair float in nightly parade at 8pm –
Wed 10/16, Th 10/17, Fr 10/18, Sat 10/19*

**DBA Christmas parade – fair float – Sunday, 12/1 @4pm*

**OFMA Convention – Th, January 2 – Sun, January 5*